

The future of data driven banking innovation

Harnessing the power of paper information within Polish banking and beyond

Aaron Kalvani

Global Director of Product Enablement
Iron Mountain

November 15, 2023

Elevate the power of **your work.**



Iron Mountain digital business unit & the focus on digital banking

Leader in content & document processing

Provider of industry use case solutions

Proven BPO partner

Dedicated Innovation team

94 imaging super centres
across 44 countries
processing ~2B documents per year

global scale & footprint



~200

engineers dedicated to building platforms & new banking & financial services capabilities

95%

accuracy of document processing via automation



#14

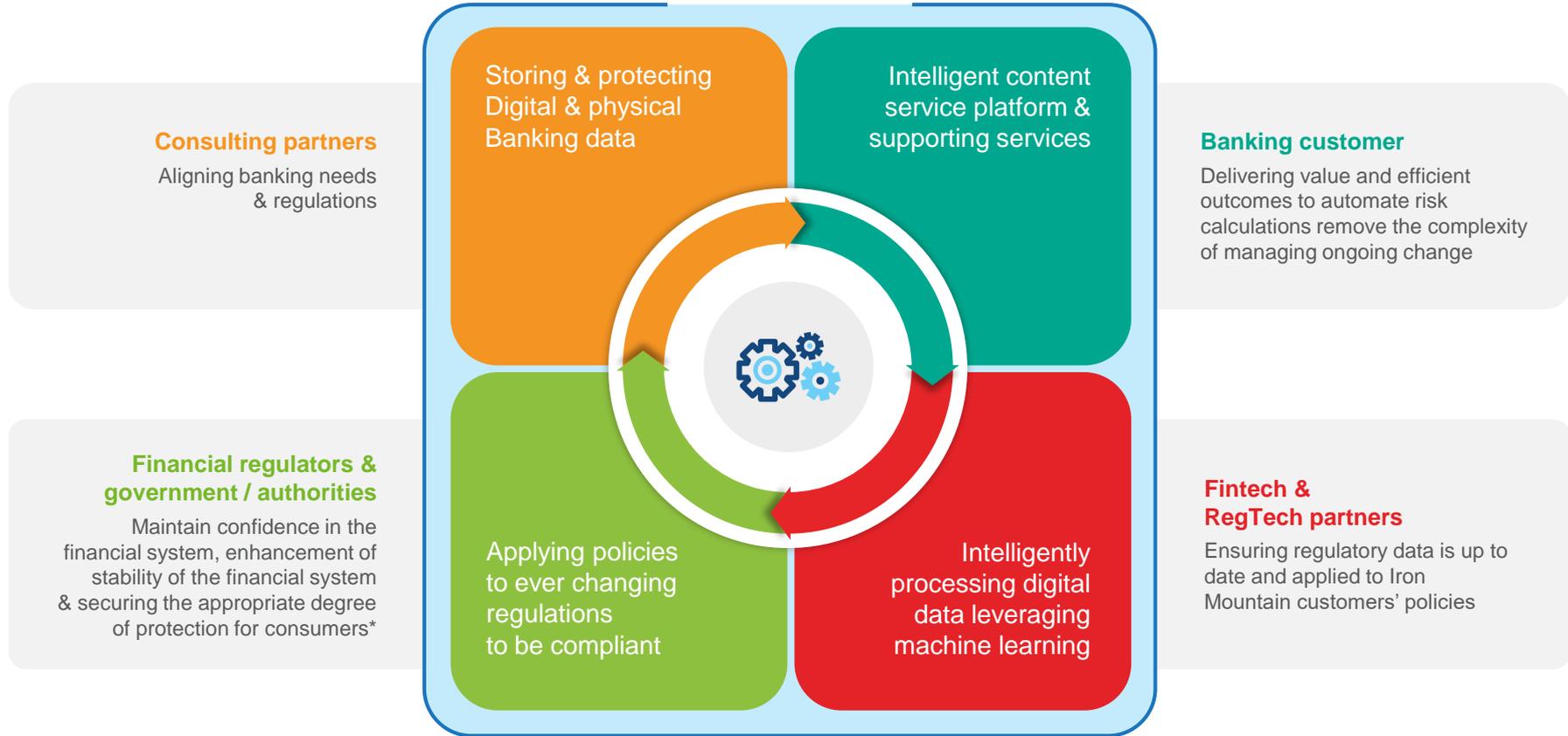
Everest Group Business Process Services Global Top 50

Multi-Cloud



in-progress

IRON MOUNTAIN



* In the UK for example: Prudential Regulation Authority (PRA) (part of the Bank of England) and the Financial Conduct Authority (FCA). The allocation of responsibilities between the PRA and the FCA.

Iron Mountain Focus on BFSI



Financial Services



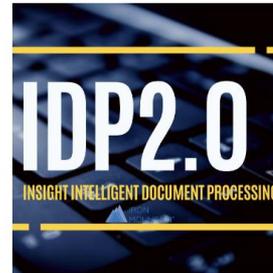
Digital Bank



Know Your Customer



Mortgage Post Close



InSight IDP



InSight Digital Mailroom



Accounts Payable



611 executives
10 countries in 4 regions
4 verticals

TOP 5 financial sector priorities:

pre/since the pandemic & during
Russia Ukraine War

- 2 → 1 Employee well-being and safety
- 1 2 Digital transformation
- 3 3 Cybersecurity
- 10 4 Remote/hybrid work strategy
- 7 5 Sustainability

Initiative #1: Reduce paper

93%

(53% pre-pandemic + 40% since)



financial sector clean-up of
paper and digital
records/documents, files and
data to improve data and cyber
security

Initiative #2: **Digitise**

90%

(56% pre-pandemic + 34% since)



Digitise physical records for
ease of access and safekeeping
within Poland

Initiative #3: Security

91%

(43% pre-pandemic + 48% since)



Invest in hybrid work data protection and AI automation applications within compliance

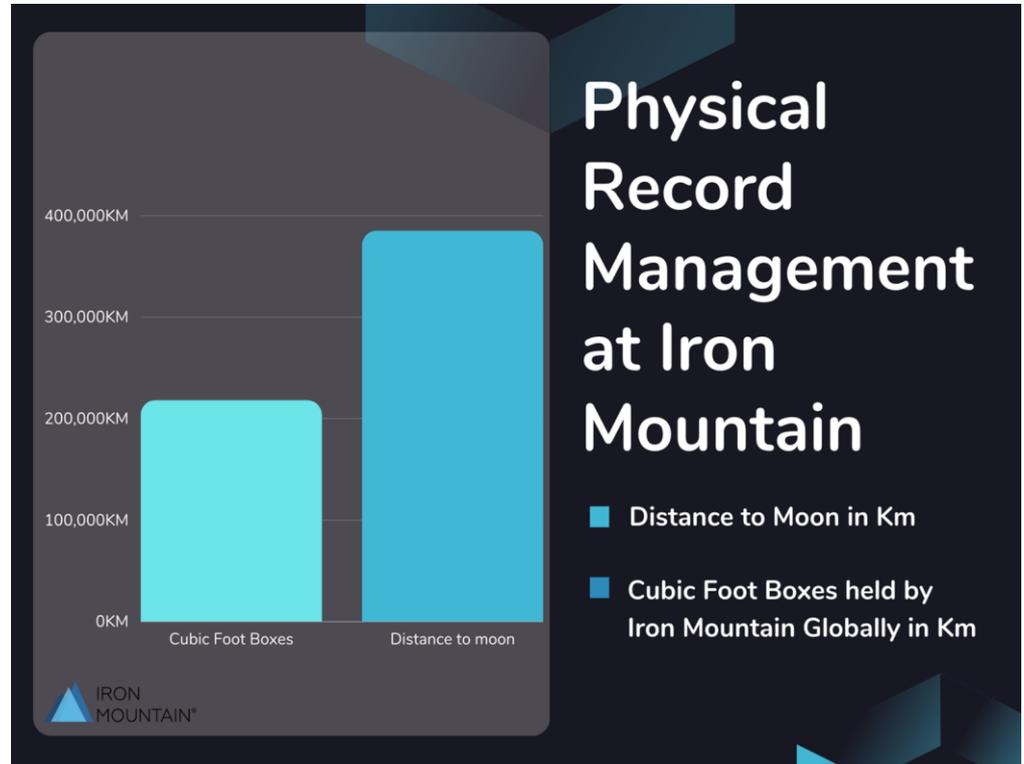
We still have centuries of paper

- Banks store paper
- This is dark data
- Digital corruption can happen
- Regulation & compliance
- How much is still on paper?

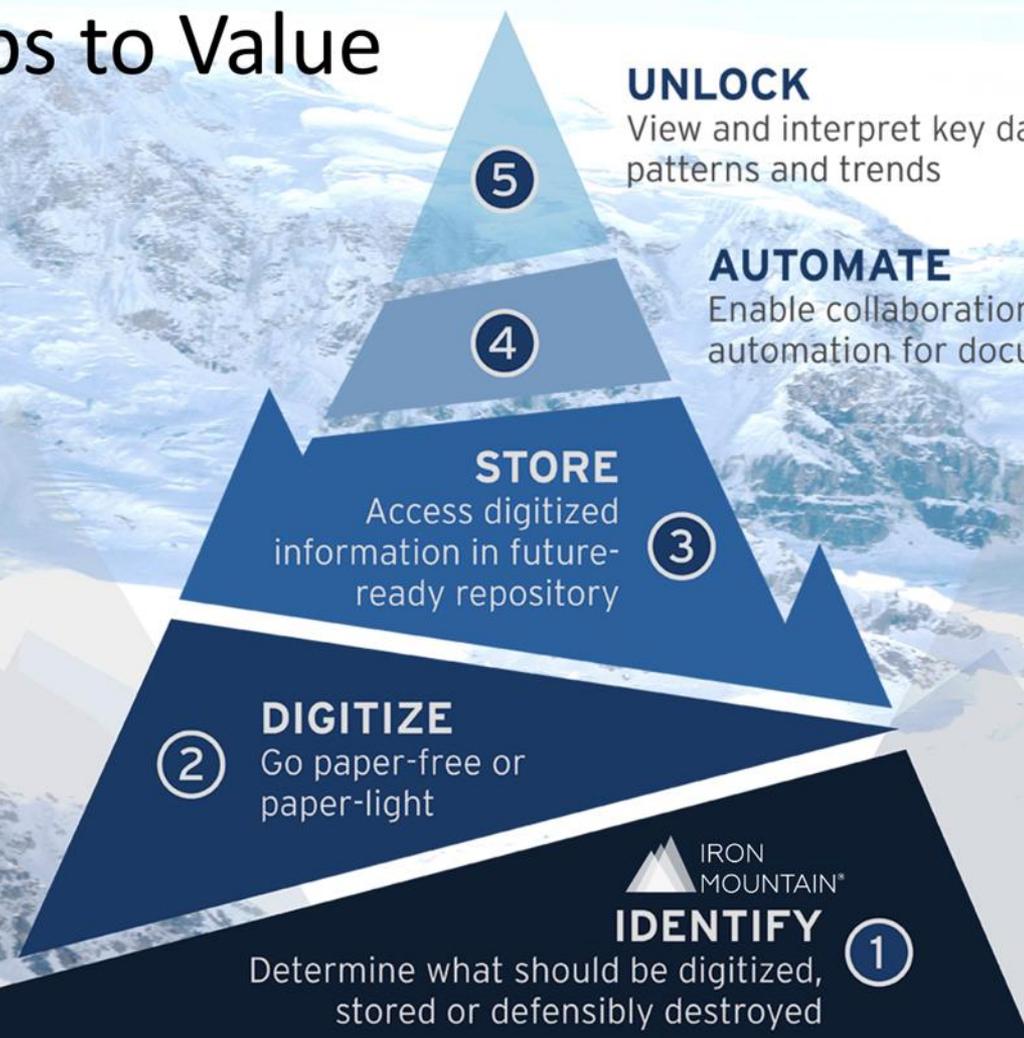


Enough to get
halfway to the moon.

That's just we look
after!



The 5 Steps to Value



UNLOCK

View and interpret key data to identify patterns and trends

AUTOMATE

Enable collaboration and workflow automation for document-centric processes

STORE

Access digitized information in future-ready repository

DIGITIZE

Go paper-free or paper-light



IDENTIFY

Determine what should be digitized, stored or defensibly destroyed

**Omni-channel
inbound data
(physical, electronic
or digitized)**

BOX DIGITAL
RETRIEVAL



POST /
PAPER



EMAIL



CUSTOMER
PORTAL
(incl. Mobile)



PHYSICAL
STORAGE



FAX



SECURE INGESTION

**Intelligent Document
Processor
(AI/ML)**

EXTRACTION &
CLASSIFICATION



WET SIGNATURE &
INTELLIGENT
VERIFICATION



DATA
ENRICHMENT



DATA
PIPELINE



FRAUD
DETECTION



EXCEPTION HANDLING
& VALIDATION
(HUMAN IN THE LOOP)



REST API INTEGRATION

**Digital Experience
Platform**

INTELLIGENT
WORKFLOWS



CAPACITY
MANAGEMENT



LARGE LANGUAGE
MODELS



RETENTION
MANAGEMENT



AUDIT,
COMPLIANCE &
SLA MANAGEMENT



SECURE PERSONA
BASED ACCESS



Close your eyes



Under the hood



No one cares on how technology, they just want it to work and work all the time!

Come to our booth & we can show you the reliability!



Any questions

Elevate the power of **your work.**™



IRON
MOUNTAIN®

